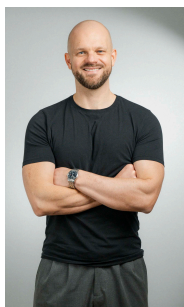


CV – Dr. ZECH Daniel



Born: 08.05.1981
Lindengasse 34, 1070 Vienna
+43 676 525 49 89
Daniel@zcale-capital.com

Person/Profile

- Internationally attained PhD in Business Administration
- Former founder with a successful exit to a media company
- Built the investment arm of a DAX-listed media company and managed an investment portfolio for private wealth management/family offices from scratch
- 15 years of experience as a venture capital (and fund-of-funds) investor
- Full of energy, passionate about my work, with excellent communication skills and an analytical mindset
- Skilled negotiator with a solution- and execution-oriented, hands-on management style
- Member of the investor jury on the nationwide TV investment show: *PULS 4 Start-Up Show: 2 Minutes 2 Millions* (8 years) with a broad high-level network

Professional work experience

Founder Consulting firm Zcale Capital GmbH (www.zcale-capital.com), Vienna — 06/2023 – today

- Advisor and investor in growth-stage companies for private wealth management and family offices
- Responsible for executing minority investments, setting up investment strategies, origination of investment opportunities, screening, deal flow management, due diligence, and overseeing term sheet/contract drafting and negotiations with tier-1 law firms
- Managing stakeholder relations, controlling, and reporting on portfolio companies and funds
- Providing strategic consulting for companies in growth phases and/or during fundraising

Vice President (“Prokurist”) SevenVentures Austria & Investment Director: Investment arm of ProSiebenSat.1 Media SE, Vienna — 02/2013 – 05/2023

- Managed minority and majority transactions as well as fund investments within the D-A-CH region, with an annual double-digit million euro investment volume
- Conducted financial analysis and modeling of P&L, cash flow, liquidity planning

Founder, CEO: 2010 - 2013; acquired by Russmedia Digital

- Founded and led a bootstrapped, video-based, user-generated content platform focused on online/mobile soccer communities in Austria and Switzerland (managed a team of 10)
- Achieved viral reach of over 150,000 video views per month; collaborated on rollout with Swiss media company Ringier AG

Russmedia, Assistance to Owner Eugen A. Russ: 2009 - 2010

- Developed and implemented corporate strategies, conducted stock analysis, and provided investment recommendations for trusts

Education

Universities of Innsbruck, Beijing, Shanghai - PhD / Dr.rer.soc.oec in business administration

- Completed 2008 at age 27 in the minimum duration of study

Further experiences

- Languages: German (native), English (fluent)
- Guest speaker at various seminars and events (e.g., Pioneers Festival, Chamber of Commerce, Interactive West, WU Strategy Forum, 4Gamechangers Festival)
- Awards: Vorarlberger Entrepreneur of the Month, “Ad-Win” 2011
- Extensive investor/KMU network and nationwide publicity through TV appearances
- Hobbies: Sports, education, listening to podcasts